

QUICKBOOKS CONSULTING, TRAINING & INTEGRATION

TOOLS DESIGNED TO STREAMLINE YOUR BUSINESS PROCESS FLOW.

The Dopkins Tax Advisory Group and Dopkins System Consultants have developed a collaborative and integrated service model that offers clients access to a team of QuickBooks experts to assist them in the management of their accounting software. Making the most of your software creates a strong foundation and maximizes the effectiveness of the software functionality allowing business owners to address many questions including:

- *Is the business making or losing money?*
- *Are investors and bankers being provided with accurate information?*
- *Are cash flows accurately and timely managed?*
- *Are products being priced properly?*
- *Is the business capturing all the information needed to be compliant with the taxing authorities?*

OUR SOLUTION

With a team of accredited QuickBooks Pro Advisors, we provide assistance to our clients with QuickBooks related projects including:

- Installation and Setup
- Day-to-day Software Functions
- System Integrations, including:
 - Point of Sale System
 - Inventory Systems
- Staff Training
- Reporting
- Payroll Systems
- Customization Based on Business Need

BENEFITS TO BUSINESS OWNERS

- Access to a team of QuickBooks Pro Advisors
- Improved Financial Reporting capabilities
- Improved cash flow analysis
- Maximization of staff productivity
- Improved quality, timing and accuracy of reporting to allow for more informed decision-making

WHO NEEDS THIS SERVICE?

- Start-up companies
- Middle market and high-growth companies
- Businesses looking to leverage technology to improve productivity
- Companies looking to Utilize QuickBooks to maximize growing their business

YOUR QUICKBOOKS TEAM

FOR MORE INFORMATION ABOUT DOPKINS QUICKBOOKS CONSULTING SERVICES, PLEASE CONTACT:



Albert A. Nigro, CPA, CVA

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Al provides accounting, tax and consulting services for privately held companies, and consults on: business start-up and entity formation, financing coordination, design and implementation of financial accounting and reporting systems, income tax planning, estate tax planning, succession planning and business valuation.

Al serves clients in a variety of industries. His areas of specialization include health care, focusing on medical practices, providing services including strategic planning, operational consulting, income tax planning and business valuation. Al also specializes in serving life science companies and provides services for companies at all stages of development, including start-ups. Services Al provides include the development of business plans, financial projections and business valuation.



Kevin W. Stackman, CPA

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Kevin provides accounting and tax services for both businesses and individuals. He works with closely-held business clients, providing accounting services, financial statement preparation, tax compliance and tax planning services. As an accredited QuickBooks ProAdvisor, he provides assistance with QuickBooks installation, setup, reporting and other day-to-day functions for the software. Prior to joining Dopkins, he served as a New York State Sales and Use Tax Field Auditor with the State Tax Department, where he performed audits of taxpayers that were located throughout the United States and Ontario in a wide range of industries.



Criste' L. Staples, CPA

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As a member of Dopkins Tax Advisory Group, Criste' provides accounting and tax services to both individual and business clients. Criste' has significant experience in both private and public accounting environments, including a ten-year career at a locally based accounting firm, where she served a diverse mix of clients. She is a certified QuickBooks ProAdvisor.



Margaret F. Straus

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As a certified QuickBooks Pro-Advisor, Margaret specializes in the small business area; her expertise allows her to assist clients in the financial and operational management of their businesses on a day to day basis. Her expertise includes business entity and personal tax returns, financial statements, and accounting services.