

Contacts, by area of expertise

Area of Expertise	Contact	email
Accounting	Jay McWatters Charlie Fadale	jmcwatters@dopkins.com cfadale@dopkins.com
Activity based cost management	Ralph Jeswald	rjeswald@dopkins.com
Auditing	Jay McWatters Charlie Fadale	jmcwatters@dopkins.com cfadale@dopkins.com
Automated accounting systems	Bill Prohn	wprohn@dopkins.com
Business valuations	Bob Pollock Greg Urban Al Nigro Jay McWatters	rpollock@dopkins.com gurban@dopkins.com anigro@dopkins.com jmcwatters@dopkins.com
CFO issues	Ralph Jeswald	rjeswald@dopkins.com
Closely-held tax issues	Bob Pollock Teresa Majors Greg Urban	rpollock@dopkins.com tmajors@dopkins.com gurban@dopkins.com
Collateral examinations	Joseph Heim	jheim@dopkins.com
Computers	Bill Prohn	wprohn@dopkins.com
Construction	Bart McGloin	bmcgloin@dopkins.com
Cooperatives	Jay McWatters	jmcwatters@dopkins.com
Cross border trade	Jill Colombo Sam Rizzo	jcolombo@dopkins.com srizzo@dopkins.com
Information security	Bill Prohn	wprohn@dopkins.com
Dopkins & Company general information	Stacy Gold Taylor	sgoldtaylor@dopkins.com
Empire Zones & Renewal Credits	Bob Pollock	rpollock@dopkins.com
Estate planning	Bob Pollock Teresa Majors	rpollock@dopkins.com tmajors@dopkins.com
Family owned businesses	Bob Pollock Teresa Majors Greg Urban Tom Emmerling	rpollock@dopkins.com tmajors@dopkins.com gurban@dopkins.com temmerling@dopkins.com
Fraud examinations	Bart McGloin Joseph Heim	bmcgloin@dopkins.com jheim@dopkins.com
Funding sources— Not-for-Profits	Sarah Clare	sclare@dopkins.com
Governmental accounting	Rich Pfentner	rpfentner@dopkins.com
Health care	Al Nigro Ralph Jeswald	anigro@dopkins.com rjeswald@dopkins.com
High net worth individuals	Tom Emmerling	temmerling@dopkins.com
Information technology	Bill Prohn	wprohn@dopkins.com
Insurance companies	Teresa Majors	tmajors@dopkins.com
Internal audit	Jay McWatters	jmcwatters@dopkins.com
Life sciences & bio tech	Al Nigro	anigro@dopkins.com
Investments	Tom Emmerling	temmerling@dopkins.com
Litigation support/ expert testimony	Bart McGloin Tom Emmerling	bmcgloin@dopkins.com temmerling@dopkins.com
Manufacturing	Bart McGloin Jay McWatters	bmcgloin@dopkins.com jmcwatters@dopkins.com
Manufacturing tax issues	Bob Pollock	rpollock@dopkins.com
Mergers & acquisitions	Bob Pollock Teresa Majors	rpollock@dopkins.com tmajors@dopkins.com

	Greg Urban Sam Rizzo	gurban@dopkins.com srizzo@dopkins.com
Networking computer systems	Bill Prohn	wprohn@dopkins.com
Not-for-profits (NFP)	Sarah Clare Karen Costa	sclare@dopkins.com kcosta@dopkins.com
NFP Consolidated Fiscal Report (CFR)	Sarah Clare	sclare@dopkins.com
NYS & multi state sales tax	Bob Pollock Jill Colombo	rpollock@dopkins.com jcolombo@dopkins.com
Outsourced asset based lending	Joseph Heim	jheim@dopkins.com
Payroll	Bob Pollock	rpollock@dopkins.com
Pension plans & administration	Chad O'Connell	coconnell@dopkins.com
Pension plan audits	Charlie Fadale	cfadale@dopkins.com
Performance management & improvement	Ralph Jeswald	rjeswald@dopkins.com
Personal financial planning	Tom Emmerling	temmerling@dopkins.com
Personal tax planning	Bob Pollock	bpollock@dopkins.com
Physicians / physician groups	Ralph Jeswald Al Nigro Steve Studley	rjeswald@dopkins.com anigro@dopkins.com Studley@dopkins.com
Privately-held companies	Bob Pollock Teresa Majors Greg Urban Tom Emmerling	rpollock@dopkins.com tmajors@dopkins.com gurban@dopkins.com temmerling@dopkins.com
Profit improvement	Ralph Jeswald	rjeswald@dopkins.com
Professional athletes	Tom Emmerling Greg Urban	temmerling@dopkins.com gurban@dopkins.com
Quality control	Charlie Fadale	cfadale@dopkins.com
Recruiting and retention	Teresa Majors Bart McGloin	tmajors@dopkins.com Bmcgloin@dopkins.com
Retirement planning	Steve Studley	sstudley@dopkins.com
Revenue maximization— not-for-profits	Sarah Clare	sclare@dopkins.com
Reviews & compilations	Charlie Fadale	cfadale@dopkins.com
Sarbanes-Oxley	Jay McWatters	jmcwatters@dopkins.com
Risk management	Jay McWatters	jmcwatters@dopkins.com
School district accounting	Rich Pfentner	rpfentner@dopkins.com
Small & emerging businesses	Ralph Jeswald Al Nigro Steve Studley	rjeswald@dopkins.com anigro@dopkins.com sstudley@dopkins.com
Start-up businesses	Ralph Jeswald Al Nigro Steve Studley	rjeswald@dopkins.com anigro@dopkins.com sstudley@dopkins.com
Strategic planning	Ralph Jeswald	rjeswald@dopkins.com
Succession & family planning	Tom Emmerling	temmerling@dopkins.com
Tax and business consulting	Bob Pollock Teresa Majors Sam Rizzo Greg Urban	rpollock@dopkins.com tmajors@dopkins.com srizzo@dopkins.com gurban@dopkins.com
Tax returns	Teresa Majors Bob Pollock	tmajors@dopkins.com rpollock@dopkins.com
Tribal nations / gaming	Rich Pfentner	rpfentner@dopkins.com
Turnaround	Joe Heim Bart McGloin	jheim@dopkins.com bmcgloin@dopkins.com
Trends in the industry	Tom Emmerling Bob Pollock	temmerling@dopkins.com rpollock@dopkins.com

200 International Drive. Buffalo, NY 14221-5794
716.634.8800 . 888.634.0001. FAX 716.634.8987